



## **Andy Eversbusch**

Co-Head of Americas/ Asia

Partner & Managing Director

AlixPartners

Andy is a senior management consultant and business leader. He has a successful track record in delivering enterprise performance improvement and turnarounds, for both healthy and challenged companies worldwide.

Andy is the co-head for the firm's Americas and Asia business, and continues to play an active role in leading the firm's private equity practice

With over 35 years of professional experience, Andy brings deep expertise in cost optimization, supply chain / operational improvements, human capital effectiveness and efficiency, and strengthened revenue growth. Andy also has broad industry credentials spanning high tech/software, consumer products, retail, life sciences, industrial goods, energy and process industries.

Over the last 15 years, Andy has worked extensively with private equity firms across all stages of the investment cycle, helping identify and capture enterprise value. His hallmark has been to combine investment-focused strategic thinking about how to unlock enterprise value, with the expertise to architect, execute and sustain comprehensive value creation programs.

Andy speaks English, German, and Spanish with native fluency and holds a Bachelor of Arts with honors in chemistry from Harvard University.

### **Key Engagements:**

- Led two dozen performance improvement efforts across the portfolio of a leading private-equity firm, addressing all cost optimization elements such as headcount and supplier cost reductions, asset optimizations, supply chain and direct-material cost reductions, and organizational performance improvements; efforts delivered compelling, sustainable results.
- Led transformational margin improvement efforts for software and technology-enabled services companies, focusing on resetting of cost structures after years of growth in structural costs and lack of ongoing productivity discipline; cost

improvements strengthened EBITDA and funded growth; delivered structural cost improvements that management either hadn't realized existed or that exceeded impact expectations.

- Led performance transformations for global industrial companies, from comprehensive margin improvement assessments to realizing the opportunity and executing the required operational, organizational, and cultural changes.