



Biography



Andrew Kim

Director Sales Korea and Southeast Asia
Delta Air Lines

Andrew Kim is Director Sales Korea and Southeast Asia at Delta Air Lines. In this position, Andrew leads Delta's sales teams within the territory while working on expanding cooperation with Korean Air.

Andrew joined Delta in October 2017 as Director Korea Sales and assumed his current position from October 2020 with expanded scope of responsibilities. Andrew will have an integral role as a leader of the Delta Sales team in Korea and SE Asia as well developing Global TMCs relationships for the APAC region.

Andrew brings over 25 years business development experience in the U.S. and Asia, across the airline, electronics and semiconductor sectors. During his 17-year tenure with global airlines, Andrew held roles of increasing responsibility and successfully developed new business with a number of key conglomerates and multinational companies in Korea. Prior to his experience in Korea, Andrew also spent time in Jakarta and Singapore, where he was a key developer of Asia-Pacific corporate sales strategy and in actively building alliances in Asia.

Andrew attended the State University of New York at Stony Brook, where he earned a BA in Economics.