



Wendy Cutler

Vice President and Managing Director, Washington, D.C., Office

Wendy Cutler joined the Asia Society Policy Institute (ASPI) as Vice President and Managing Director of the Washington D.C. Office in November 2015. In these roles, she focuses on building ASPI's presence in Washington — strengthening its outreach as a think/do tank — and on leading initiatives that address challenges related to trade and women's empowerment in Asia.

She joins ASPI following an illustrious career of nearly three decades as a diplomat and negotiator in the Office of the U.S. Trade Representative (USTR). Most recently she served as Acting Deputy U.S. Trade Representative, working on a range of U.S. trade negotiations and initiatives in the Asia-Pacific region. In that capacity she was responsible for the just-concluded Trans-Pacific Partnership (TPP) agreement, including the bilateral negotiations with Japan.

Ms. Cutler's other responsibilities with USTR included bilateral trade relations with all TPP countries, U.S.-China trade relations, the Asia Pacific Economic Cooperation (APEC) Forum, the U.S.-India Trade Policy Forum, and Trade and Investment Framework Agreements with countries ranging from Pakistan to the Philippines. Ms. Cutler held a number of positions at USTR since joining the office in 1988, working on both bilateral and multilateral issues. She was the Chief U.S. Negotiator for the U.S.-Korea (KORUS) Free Trade Agreement and led the U.S. trade and investment agenda in APEC. She also negotiated a wide range of bilateral agreements with Japan on such issues as telecommunications, insurance, and semiconductors. She has extensive multilateral trade experience as the U.S. negotiator for the WTO Financial Services Agreement and several Uruguay Round Agreements. Prior to joining USTR, Ms. Cutler worked on trade issues at the Commerce Department.

Ms. Cutler received her master's degree from Georgetown University's School of Foreign Service and her bachelor's degree from the George Washington University. She is married and has one son.